

Information on the expected compliance with the tariff estimate (based on operational data)  
for the regulated service of oil transportation through Kenkiyak-Kumkol pipeline of  
Kazakhstan-China Pipeline LLP within the domestic market in 1 half year of 2018

No	Tariff estimate indicators	Unit of measure	Included in the approved tariff estimate	Expected indicators of the tariff estimate	Deviation %	Reasons of deviation
1	2	3	4	5	6	7
1	Costs for production of goods and provision of services	x1000 tenge	10,740,503	4,503,901	-58%	
	including:					
1	Material costs, total	-//-	196,486	24,352	-88%	
	including:					
1.1	raw materials and inventory	-//-	2,110	4,513	114%	
1.2	POL	-//-	1,512	940	-38%	
1.3	power		192,864	18,899	-90%	
		-//-				
2	Payroll costs, total	-//-	127,224	60,720	-52%	
	including:	-//-				
2.1	salary	-//-	115,763	56,468	-51%	
2.2	social tax	-//-	11,461	4,251	-63%	
3	Amortization	-//-	5,826,633	2,137,834	-63%	
4	Repair, total	-//-	80,223	89,000	11%	
	including:					
4.1	major overhaul without the increase of fixed assets value	-//-	80,223	89,000	11%	
5	Other costs, total	-//-	4,509,937	2,191,997	-51%	
	including:					
5.1	security and fire protection	-//-	291,679	169,629	-42%	
5.2	other costs, total	-//-	4,218,258	2,022,367	-52%	
	including:					
5.2.1	air services	-//-	77,568	14,368	-81%	
5.2.2	O&M services	-//-	1,880,341	1,277,695	-32%	
5.2.3	metrology	-//-	3,984	3,763	-6%	
5.2.4	diagnostics	-//-	479,279	0		Diagnostics will be executed in the second half of 2018

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5.2.5	technical maintenance of equipment and meters	-//-	21,645	12,696	-41%	
5.2.6	maintenance of telecom systems	-//-	82,736	53,553	-35%	
5.2.7	taxes and fees	-//-	1,574,690	591,360	-62%	
5.2.8	environmental monitoring and protection	-//-	4,391	496	-89%	Monitoring works are carried out within a year. The final planned amount of work under the contract is 8,415 thousand tenge, which will be closed in December
5.2.9	costs for maintenance of security-fire alarm	-//-	34,612	21,381	-38%	
5.2.10	repair and maintenance of cars	-//-	1,955	2,458	26%	
5.2.11	M&R of office equipment, software and climate control systems	-//-	11,566	9,781	-15%	
5.2.12	Repair and maintenance of oil metering stations	-//-	21,264	16,507	-22%	
5.2.13	telecom services	-//-	19,863	9,192	-54%	
5.2.14	accommodation for shift workers	-//-	1,029	8,061	683%	
5.2.15	insurance	-//-	2,058	1,058	-49%	
5.2.16	training and advance training	-//-	1,276	0	-100%	Training of employees was not executed for the reporting period, according to the plan training in the 3rd quarter of this year
<b>II</b>	<b>Period costs, total</b>	-//-	<b>840,542</b>	<b>940,238</b>	<b>12%</b>	
	including:					
<b>6</b>	<b>General and administrative costs</b>	-//-	<b>474,926</b>	<b>183,018</b>	<b>-61%</b>	
	including:	-//-				
6.1	salary of administrative personnel	-//-	218,869	85,285	-61%	
6.2	social tax	-//-	21,668	10,505	-52%	
6.3	bank services	-//-	2,151	561	-74%	Savings as a result of measures taken to reduce the money transfer rate from 0,5% to 0,25% (introduction of more efficient methods and technologies for the provision of regulated services)
6.4	amortization	-//-	17,939	14,272	-20%	
6.5	external services, total	-//-	3,230	4,320	34%	
	including:					
6.5.1	procurement of POL	-//-	1,457	1,072	-26%	
6.5.2	transportation services	-//-	1,774	3,248	83%	
6.6	travelling services	-//-	26,039	15,185	-42%	
6.7	telecom services	-//-	3,173	1,579	-50%	
6.8	taxes	-//-	33,306	3,128	-91%	Taxes on commerce will be reported at the end of the year



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6.9	other expenses, total	-//-	148,551	48,184	-68%	
	including:					
6.9.1	audit services	-//-	3,960	2,672	-33%	
6.9.2	legal services	-//-	956	831	-13%	
6.9.3	notary services	-//-	355	218	-39%	
6.9.4	consulting services	-//-	2,205	2,362	7%	
6.9.5	maintenance of office equipment and software	-//-	2,412	2,304	-4%	
6.9.6	insurance	-//-	543	341	-37%	
6.9.7	courier services, mail	-//-	605	220	-64%	
6.9.8	maintenance of administrative buildings		5,058	6,397	26%	
6.9.9	financing expenses	-//-	132,458	32,838	-75%	
7	Expenses for payment of interest	-//-	365,616	757,220	107%	
III	Total costs for services	-//-	11,581,045	5,444,140	-53%	
IV	Income/Loss	-//-	15,922,464	4,752,499	-70%	
V	Total income	-//-	27,503,508	10,196,639	-63%	
VI	Volume of services provided	thousand tons	5,661	2,027	-64%	
VII	Normative technical losses	thousand tons	4,495	1,566	-65%	
VIII	Cargo turnover	mln tkm	4,227	1,566	-63%	By the reasons specified in paragraph VI
IX	Domestic tariff (without VAT)	tenge per 1 ton for 1000km	6,507.28	6,507.28	0%	

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